

PartScript

Your Parts Store. On Your Terms.

- No Cost
- No Inventory
- 52 Warehouses Nationwide

8 Million Parts Available

Appliances ▪ Home Electronics ▪ Lawn & Garden

NEW Enhanced Features!

- Buy Wholesale or Retail
- You Set Price and Margin
- Offer Free Shipping To Store
- Text Search Available in June 2011



Need a Part? We Can Help!

www.partscription.com

Sony ▪ Whirlpool ▪ Toshiba ▪ Ryobi ▪ Maytag ▪ LG ▪ Poulan ▪ Frigidaire ▪ Pioneer ▪ Sharp ▪ Panasonic ▪ MTD ▪ Samsung

PartScript

Major Brands, Comprehensive Selection

www.partscription.com

APPLIANCES

Refrigerator

Water Filter
Bin / Shelf
Ice Maker
Gasket

Dryer

Heating Element
Knobs
Lint Filter
Door Parts

Washer

Pump
Timer
Belt
Bearings

Oven / Range

Bake Element
Clock
Igniter
Cooktop

Microwave

Tray
Charcoal Filter
Bulb
Hood Kit

Dishwasher

Latch
Rack Assembly
Silverware Basket
Gasket

HOME ELECTRONICS

Home Theater

Remote Controls
Cords / Adaptors
Mounts / Stands

TV

Lamps
LCD Panel
PCB Assembly

Computer / Laptop

Laptop Batteries
Drives
Power Supply / Cables

Printer / Fax / Copier

Ink
Toner
Drum

Camcorder / Camera

Adaptors
Cords
Chargers

Phones / Household

Batteries
Chargers
Handsets

LAWN & GARDEN

Lawn Mower

Blade
Wheels
Air Filter
Spark Plug

Trimmer

Spool
Bump Knob
Spark Plug
Outer Hub

Snow Blower

Belt
Shear Pins
Shave Plate
Skid Shoes

Leaf Blower

Bag
Spark Plug
Filter
Tube

Chain Saw

Chain
Bar
Sprocket
Air Filter / Oiler

Edger

Belt
Blade
Air Filter
Wheel / Axle



GE ▪ Husqvarna ▪ Sony ▪ Whirlpool ▪ Toshiba ▪ Ryobi ▪ Maytag ▪ LG ▪ Poulan ▪ Frigidaire ▪ Pioneer ▪ Sharp ▪ Panasonic

Customers Could Buy Parts From YOU too!

Eastchester, NY

Part: **Control Panel**

Brand: **Whirlpool**

MSRP: \$158.09

Store Net Profit: **\$31.62**

Chicago, IL

Part: **(12) Burner Element***

Brand: **GE**

MSRP: \$493.32

Store Net Profit: **\$98.64**

*Landlord Purchase

Spring Green, WI

Part: **Hinge**

Brand: **GE**

MSRP: \$23.29

Store Net Profit: **\$4.66**

College Point, NY

Part: **Relay Points**

Brand: **Whirlpool**

MSRP: \$34.85

Store Net Profit: **\$6.97**

Confluence, PA

Part: **Bake Unit**

Brand: **GE**

MSRP: \$48.80

Store Net Profit: **\$8.96**

Great Falls, VA

Part: **Cylinder Shield Kit**

Brand: **Poulan**

MSRP: \$12.44

Store Net Profit: **\$2.49**

Los Alamos, NM

Part: **(2) Filters**

Brand: **Whirlpool / Maytag**

MSRP: \$62.98

Store Net Profit: **\$8.08**

Chicago, IL

Part: **Laptop Battery**

Brand: **High Capacity**

MSRP: \$109.99

Store Net Profit: **\$16.50**

Assumes MSRP – Actual profits could be higher!

Need a Part? We Can Help!

Convenient Access. Profitable Revenues.

PartScription

Partnership

Who We Are

PartScription is an in-store, telephone, and online service with parts and accessories for appliances, home electronics, and lawn and garden equipment.

What We Do

We offer an integrated solution to help your customers maintain the value and performance of their equipment all around their homes.

What We Provide

Access to over eight million parts and accessories including, but not limited to: Refrigerator Water Filters, Knobs, Belts, Shelves/Bins, Adaptors/Cords/Chargers, Batteries, Remotes, Lawn Mower Blades, Fuel Lines, Carburetor and Motor Parts.

Advantages

No Cost, No Inventory

No minimums, fees, or inventory to buy.

On Your Terms

- Buy Wholesale or Retail
- You Set Price and Margin
- Offer Free Shipping To Store

Convenient Access

- Quickly and easily access our system to find exactly what customers need
- Ship to store or directly to their home and receive an industry-best 60-day return policy
- Customer profile makes future purchases faster and easier

Benefits

Profits

- Net profit approach adds to your bottom line with every part sold
- Captures money your customers are spending elsewhere on parts
- Increase foot traffic and traditional purchases

Increased Competitiveness

- Free shipping to store – reach new customers
- Comprehensive selection neutralizes internet alternatives and facilitates research

Enhanced Service, Selection

- 52 Warehouses Nationwide
- Single convenient destination for women, projects & DIY'ers

How Does PartScription Help?

- **Expand your internet presence**
 - home page with your store's name
 - link to and from your store/co-op website
- **In-store marketing materials available**
 - posters, banners, counter displays, brochures...
- **Demo on our website shows "How It Works"**
- **Free webinar training available, logo and brochure customization, and expert telephone support available**

The screenshot displays the PartScription website interface. At the top, it says "Need a Part? We Can Help!" with a "PS Authorized Partner" logo. There's a "Your Store Name" section with address and phone details. A shopping cart icon shows "0 Items in your cart" and "Log In" and "Help" links. A phone number "1 877 PARTS 55 (877-727-8755)" is visible. Below the header is a search bar with options to "Search By Part Number", "Search By Model Number", and "Search By Keyword". There are input fields for "Enter a Part Number", "Enter a Model Number", and "Enter a Keyword", along with a "Select a Category" dropdown and a "Find it!" button. A central banner features logos for Sony, Viking, Bosch, and Panasonic, with the text "Need a Part? We Can Help!" and "PartScription gives you access to over 8 million quality parts and accessories for the valuable items all around your home. Find parts and accessories for your appliances, home electronics and lawn and garden needs." To the right, a section titled "8 Million Parts Available!" lists categories like Appliance Parts, Home Electronic Parts, Lawn & Garden Parts, Replacement Parts, and Accessories. Below that, a "Hardware Stores, Become a Partner!" section offers "Your Service, Our Selection, Many Rewards!" and a "Learn More" link. At the bottom, there are security logos for VeriSign, McAfee, and NRHA Vendorpartner, along with a "Privacy and Security | Policies" link.

Get Answers.

- **What's my profit?** You set price and margin.
Average *Net* at MSRP:
20% for appliance and lawn & garden
15% for home electronics
Actual profits could be higher
- **How do I ring a sale?** Sales are rung on the PartScription system. We email your customer a receipt and shipment notification with tracking number.
- **What about returns?** Customers call 1-877-Parts 55 for all returns. Returns go back to PartScription, not your store.

Get Started.

- Obtain Your ID's From Us or Your Co-op
 - Activate your ID's and settings
 - Search by part, model number, or text. Find It, Sell!
- Optional**
- Watch 4 Minute "How It Works" Video
 - Use "Try It Out" Searches
 - Quick Start Guide / Video

Get Support

- Finding Parts
1-877-727-8755
- ID's, Settings, Profits
1-708-358-1111
- Other Helpful Resources see www.partscription.com
 - policies
 - brands & selection